

## Upcoming Events

Mark Your Calendars

Little 500 Weekend  
April 15-16, 2005



# Update

Iota Delta

Iota Delta Chapter of Chi Phi  
at Indiana University • Bloomington, Ind.

[www.indianachiphi.org](http://www.indianachiphi.org)

December 2004

2004-2005

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## Historic Step Groundbreaking

On October 30, 2004, Chi Phi took the historic step of breaking ground on a new chapter house wing at Indiana University. More than 150 Iota Delta Alumni, family members, university guests, national representatives and Undergraduate chapter members celebrated a bold new beginning. Chi Phi Brothers from across 45 years were on hand for execution of formal construction agreements and the unveiling of the construction sign. The agreement signing was witnessed for Chi Phi by Immediate Past President **Dan Bowden '76** and Charter Member **Don Coffey '60**. A hog roast luncheon with music followed on the Chi Phi lawn. (See related pictures in the Photo Gallery section of the Web site.)

The new construction financing agreement with the Emperor Group LLC was approved by the Alumni board at its meeting on September 11, 2004. A letter of intent was signed at that time by Alumni Board President **Bill Brockmann '66** and Tim Pitcher (KZ '89) of the Emperor Group. The agreements were then drafted with major involvement from Brothers **George Hall '66** and **Kevin Gfell '01**.

Ground was broken for the new wing by Bill Brockmann, Chapter Alpha Casey Rasche, Emperor Group CEO Tim Pitcher and University Dean of Students Richard

*(Continued on Page 2)*

### Groundbreaking on the New Chi Phi Wing, October 30, 2004



*Surrounded by most Alumni who attended are (L-R): Tim Pitcher (KZ '89), CEO of Emperor Group LLC; Casey Rasche '06, Chapter Alpha; Bill Brockmann '66, Alumni Board President; and Richard N. McKaig, Indiana University Vice Chancellor for Student Affairs and Dean of Students.*

### Construction Agreement Signing



*Seated (L-R): Dan Bowden '76, witness to the agreement; Bill Brockmann '66, Alumni Board President; Tim Pitcher (KZ '89), Emperor Group LLC; and Don Coffey '60, charter member and witness to the agreement. Board members standing (L-R): Casey Rasche '06, Chapter Alpha; Don Meyer '60; Kevin Gfell '01; Jerry Curry '66; Kim Scherschel '76, Tom Walls '72 and Derek Kiefer '03.*

## Will Your Name Be on Our Wall of Honor?

The *Keeping the Promise Campaign* was initiated to renovate and expand our chapter house at Indiana University. The campaign was formally announced by Campaign Chair **Bob Szalay '64** at the 45th anniversary celebration. Full kickoff came in an Alumni mailing this spring. The expansion is the centerpiece of a long-range strategic plan developed in 2002-2003. The three-year campaign goal is \$1.2 million for actual construction, architectural and consultant fees, new furnishings and longer-term but necessary upgrades to the current chapter house. Some upgrades have already been completed.

The larger effort is to expand and strengthen the professional and personal networking opportunities that a mature, adult Chi Phi Alumni Association provides. A viable active Iota Delta Chapter at IU is a key element. The chapter house must meet the needs of modern students and better market the lifetime Chi Phi Brotherhood to 21st century IU students. We also need a viable IU "headquarters" for all Chi Phi Alumni. Modern tools such as computers, the Internet and e-mail have made possible the recent strides unheard of in the past. The vision and very hard work of dozens of

Chi Phi Alumni lie behind the achievements of the past two years. Since the mass campaign kicked off this spring, pledges have risen to \$740,000. Much more needs to be done. We are attempting to contact every Iota Delta Chi Phi this year. If we have not reached you, we still hope to do so. If you have been contacted and have been procrastinating on making a pledge, we ask that you now join your Brothers who have already made a commitment to this once-in-a-lifetime opportunity. If you like what you've been seeing in the recent past, then help it grow — for you, your lifetime friendships and for other young men to come.

All pledges and contributions are welcome and will be recognized in future newsletters. Brothers who pledge \$1,000 or more will be permanently recognized by having their names placed on an impressive Wall of Honor plaque that will be prominently displayed in the new wing. Brothers will be identified by giving levels up to \$200,000 or more. Payments on pledges can be spread out over a three-year period.

We wish to thank these campaign donors who have pledged their support to this effort so far:

Elliott Albirt	Jerry Gaines Memorial	The Mike Jamski Family	Steve Pappas	Rich Tandy
Ken Anderson	Kevin Gfell	Mike Jamski Memorial	Tim Pitcher	Mr. and Mrs. Tarr
Mr. and Mrs. Gary Askin	Mr. and Mrs. Gill	Gene Johnson	Jack Price	Jon Thomas
Steve Auslander	Terry Gobert	Kevin Johnson	Shawn Pritchett	Nathan Treinish
Jeff Bennett	Bill Glesing	Jerry Judjahn	Mel Rahe	Jim Trimpe
Ron Borto	Joe Goeller	Paul Lamirand	Ron Richards	Skip Vertesch
Dan Bowden	Gary Goldblatt	Bill Mahl	Harry Ross	Don Wakefield
Bill Brockmann	Rob Grant	Irv Maze	Tom Rupert	Mark Wahlman
Bruce Browning	Bryan Gray	Matt McKenna	Kim Scherschel	Bob Walker
Brad Coppedge	Pete Gruber	Tim McNelis	Jeremiah Schroeder	Tom Walls
Mr. and Mrs. Coppel	George Hall	Keith Mensing	Mike Shanahan	Mark Weir
Jerry Curry	Mr. and Mrs. Harvey	Don Meyer	Tom Shriner	Bob Welch
Dave Estes	Chris Hilger	Bill Montgomery	Ray Snapp	Jeff Whitford
Jon Estes	Jim Hill	Mike Montgomery	Hal Southard	Bill Willard
Dave Fosnough	Dave Hillery	Phil Mosbaugh	Mark Spanier	Don Wright
Phil Frank	Mr. and Mrs. Hilton	Bill Nuss	John Sullivan	Andrew Zimmerman
Paul Frenz	Doug Horton	Chris Pahlke	Bob Szalay	<i>Can we add your name?</i>

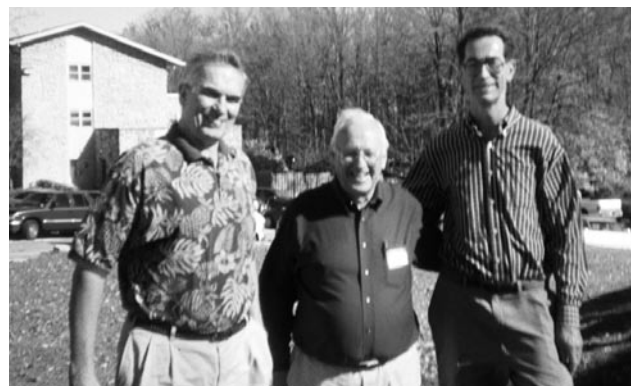
## Historic

# Step

## Groundbreaking ... continued from Page 1

N. McKaig. Also on hand was incoming Chi Phi National Grand Alpha Rich Lane, who later commented, "All of you at Iota Delta should be incredibly proud of this achievement." Unable to attend was **Bob Szalay '64**, Chair of the **Keeping the Promise Capital Campaign**. In a written message, Bob sent regrets to all, with a wish for good weather and a great time. On hand as well was **John Craft '61**, Honorary Campaign Chair, who congratulated the board, the campaign committee and the active chapter.

The new wing is the central element of a multi-year chapter house renovation, a key part of the new strategic development plan for the entire Iota Delta organization. Following the ceremonies and outdoor luncheon, many guests made their way to Memorial Stadium to see IU's come-from-behind victory over the Minnesota Gophers in IU's annual homecoming football game. As Bill Brockmann was later heard to say, "What a great day. It makes me proud to be a Chi Phi." ■



*Enjoying the open air after the groundbreaking were Paul Frenz '62, Don Coffey '60 and Harry Ross '62.*

## Keeping the Promise Campaign

### How the Deal Was Done

For 40 years, the addition of a wing on our existing house has been a dream for many Iota Delta Chi Phi Brothers — a wing that would make our house complete, a house in which we could take pride and a house that would express our commitment to our fraternity.

The problem was not in identifying the need. The challenge has always been the financing of such a project. To many, it seemed like an impossible dream. With a relatively small Alumni group that had been inactive for a number of years, the skepticism seemed justified. However, the board of directors of the Alumni Association also recognized that renovating and upgrading our house was a necessity if our fraternity was to remain a viable part of the Greek community on the Indiana campus.

With a loan balance of \$411,951 on a house valued at \$832,461, we were not in a position to borrow additional funds. After commissioning a feasibility study, the board authorized moving

forward with a capital campaign to fund the needed improvements. The response has been gratifying. Currently, we have commitments totaling over \$700,000. The wing and needed renovations are projected to cost \$1,200,000. A number of Brothers have expressed their support and indicated they would make a pledge once the project was underway. We needed to find a vehicle that would allow us to begin construction and provide the ability to collect contributions over time to fund the project.

The solution was to partner with our property manager, Tim Pitcher, a real estate developer and a Chi Phi alumnus from Purdue. We have been able to modify an agreement that Tim has used successfully to finance Chi Phi houses at Purdue and Clemson. Under this agreement, Tim will invest \$1,200,000 that will be used to pay off the existing note with the bank and finance the new wing. As the majority stakeholder in this relationship, Tim will

hold title to the property. As pledges are converted to cash, we will buy Tim out of the arrangement. The second part of the agreement consists of a long-term lease — 10 years — with an option for an additional 10 years which will allow us to continue to use the facility and provide adequate time to repay Tim.

We are making progress. However, as you read in the Campaign Update, the mission is far from complete. We will still need additional funds for the renovation portion of this project. Windows need replacing, the kitchen needs modernized, living quarters need remodeling and the safety systems need updating. A number of our major pledges are contingent on participation goals. Every pledge will help the cause. If you haven't mailed your pledge card yet, please do so. We need your support. A special thanks to Brother **George Hall '66** for his help in drafting agreements and to all the Brothers who continue to support our chapter through their donations and time. ■

## Iota Delta Restoration Project

### Museum Curator (and Brother) Requests Photos and Records

This past spring, Brother **Ron Richards '70** brought to the Alumni board a proposal for restoring and digitizing Chi Phi's aging, damaged and marginally organized chapter records. This especially applies to the chapter's older and slowly deteriorating photographic records. Many older Alumni remember the Scarlet and Blue scrapbook from the living room, and all generations of Iota Delta Chi Phi Brothers for 45 years have had their own photos and souvenirs. In addition to aging photographs, archive items range from university awards to chapter records and key correspondence.

These records have been faithfully kept by generations of Undergraduates who have lacked the resources to properly store them. Each generation has added its own legacy, but the records are currently in stacks in one room of the chapter house. Some are deteriorating with age, while some were damaged in the Great Fire of 1971.

Brother Richards has proposed a broad outline for restoring, cataloguing and organizing for display all the records that can be salvaged. The project will require several years of work and would involve several Undergraduate "generations" in order to succeed. The goal would be to have the records restored and heavily digitized in time for the 50th anniversary celebration of Chi Phi at Indiana University. We hope to make CDs of the chapter records available to Alumni at nominal cost. Richards is willing to coordinate this initiative, but it will require the vigorous help of undergrads, working under the Gamma and Zeta, as well as the advice of Alumni. The project will also require paid expertise and assistance in document and photo restoration.

Brother Richards comes to this proposal with impressive

credentials. He is the chief curator of natural history at the Indiana State Museum. He has been with the museum for over 20 years and was one of the staff who worked on the logistics of transferring displays and artifacts to the beautiful new White River complex which is now the museum's home. His background includes extensive exposure to many aspects of artifact and document preservation, restoration, display and electronic storage.

The general proposal from Brother Richards is now posted on Chi Phi's Web site at [www.indianachiphi.org](http://www.indianachiphi.org). This is a concept in the development stage. We are requesting your input to the project work scope, a budget, procedures and other challenges. As we move beyond the capital campaign and new wing construction, this project will likely take on a much higher priority as we move toward the 50th anniversary.

We are asking for copies of any documents and photos you have, even if blurry, along with any information you have about their contents. Please utilize the Bulletin Board feature on the Web site to post messages about what photos and records you could make available to the chapter. Please be sure to include your e-mail address or phone number. Someone, then, will be in contact with you to make arrangements to obtain (and carefully return!) these cherished memories of your days at Iota Delta. ■

*The Iota Delta Update is published twice a year by the Indiana Chi Phi Alumni Association. Your generous dues contributions make the Update and all of our progress possible.*

## Greek Awards Ceremony Reveals Chi Phi Excellence

This fall semester started off slowly, as usual, but as of late has been very busy by all means. Much of the focus this semester has been on recruiting, risk management and the groundbreaking. Some of the changes implemented at the beginning of the semester were hard to adapt to for some, but lately things have been running smoothly.

Formal rush was pushed back a couple of weeks, and that really gave the chapter time to mesh into one cohesive unit. Because of troubles in the past with recruiting, this year we brought in Rich Kuersten to help. Rich is the Assistant Director of Undergraduate Services for the Chi Phi national office. He came in at the beginning of September for a four-day stay to help the chapter with recruitment, risk management and ritual. This experience was very helpful for all members, and as a result, rush went very well. We strived to base rush on values-based recruiting and succeeded. This fall's pledge class is as strong as ever, and we can only hope they can become stronger through their experiences. This semester has really been a semester of change. We, as a chapter, have finally realized that times are changing, and we must adapt to these changes in order to survive the journey. We have implemented many initiatives throughout the semester including a revamped Standard's Board along with Sunday risk management presentations and seminars. Additionally, we have

required a percentage of the chapter to be CPR certified.

Not all of this hard work by the chapter has gone unrecognized. The Indiana University Greek Awards ceremony was recently held at the Indiana Memorial Union, and Chi Phi came home receiving the fourth most finalists out of all fraternities. A finalist is a member who is in the top four in voting in each category. Chi Phi's finalists included our philanthropy Bowl for Kid's Sake (Philanthropy of the Year) and members Aaron Henze (Sophomore of the Year), myself (Junior of the Year), Zach Heine (Unsung Hero of the Year) and myself (President of the Year). This is a great honor to all because of the number of nominees in each category. But, this semester hasn't been all work and no play. The Brothers enjoy spending the nightlife playing poker and staying involved in intramurals. We also encourage Brothers to participate in ser-enades and Brotherhood events.

As the semester winds down, the Iota Delta actives are looking to the future with hope and excitement. On the heels of the groundbreaking, the new executive board is being put into place and goals are being outlined. Once again, the Brothers want to focus on recruitment, and with so much going well for Iota Delta currently, we should have a full head of steam going into the spring semester.

Happy holidays from your Undergraduate Brothers! ■

### More From the Groundbreaking ...

(Left photo) Among Alumni at the groundbreaking were Ben Schmidt '01, Ian Yost '02 and Adam Stern '02.



(Right photo) Seen at the groundbreaking were Kim Scherschel '76, Bill Nuss '68, Jerry Curry '66 and John Craft '61.



### Iota Delta

## Celebration

### Andy Stone '99 Weds Jennifer McKay

About 25 Iota Delta Alumni were on hand for the wedding of Brother **Andy Stone '99** on Saturday, October 30, 2004. Many Brothers hurried back up to Indy for the wedding after attending Chi Phi's new wing groundbreaking ceremonies that morning in Bloomington.

Andy married Jennifer McKay at St. Luke's United Methodist Church in Indianapolis. Jennifer also attended IU and is an ADPi. The reception was held at Plum Creek Country Club in Carmel. Andy is the son of Iota Delta Brother **Mike Stone '73** and his wife Melanie. They live in Indianapolis. Andy's co-best

men were Brothers **Chris Miller '99** and **David VanRooy '00**. Chi Phi Brother **Matt Recupito '02** was the groomsman, and Brothers **Nick Barger '00** and **Josh Cunningham (Yarian) '99** served as ushers.

Other Chi Phi Brothers in attendance were **Jeremiah Alger '01**, **Dan Baratz '02**, **Brandon Emerson '98**, **Tony DiGuiseppe '00**, **John Emmetsberger '02**, **Kevin Gfell '01**, **Derrick Gingery '98**, **Bob Malinowski**, **Jesse Marzouk**, **Mike Mazza '99**, **Matt McKenna '01**, **Eric Pierle '02**, **Ben Pinsky '01**, **Drew Richey**, **Ben Schmidt '01**, **David Silber**, **Adam Stern '02** and **Ian Yost '02**.

Congratulations to the new couple! ■



Jennifer and Andy Stone '99, newly married, are greeted by family and friends, including many Iota Delta Brothers.

## 2004 Little 500

# An Award-Winning Performance ... Again

The 2004 Little 500 weekend again drew great crowds of Iota Delta Alumni back to the Chi Phi chapter house and to IU. Over 70 Alumni



*Phil King '68, Larry Pugh '68 and Jack Price '67 check out a composite at this year's Little 500.*

of all ages, along with their wives and families, were on hand for the evening parties and for Saturday's open house and buffet luncheon. Brother **Jerry Curry '66** and his Chi Phi sweetheart Alice hosted parties for returning 1960s Chi Phi Brothers on Friday and Saturday nights. Brother **Kim Scherschel '76** and his Chi Phi sweetheart Marty hosted a party for returning 1970s Brothers on Saturday night at their home in Bedford. As in other recent years, the crowds at the chapter house and race on Saturday were the biggest yet.

Brothers from Chicago and Indianapolis again dominated the returns, and Brothers from around Indiana and the region filled in the attendee list. Many other Brothers came from great distances to attend. **Mark Asmar '67** was again on hand from his home in West Simsbury, Conn. **Chris Deal '01** was in again from his West Palm Beach, Fla., home. **Gerry Judjahn '66** returned to Little 500 from his home in Glendale, Ariz., as did **Denny Ryan '67** from his home

in Prattville, Ala. **Steve Auslander '99**, **Randy Goldstein '00** and **Adam Stern '02** were on hand from their homes in Maryland, and **Dan Baratz '02** came in from his home in Cherry Hill, N.J. **Jeremiah Alger '01** and **Shawn Pritchett '99** were in from New York. **Jack Price '67** was back to his first Little 500 since his IU graduation, having traveled from his home in Herndon, Va. **Dave Fosnough '64** was back to Little 500 again from his home in Valley Park, Mo., and **Randy Ochs '83** came from his home in Chesterfield, Mo. Everyone agreed that the award for the longest trip back went to **Shehriyar Rahman '03**, who was on hand from his home in Dhaka, Bangladesh.



*The 2004 Little 500 drew Brothers from across Iota Delta's 45 years. Seen here at the chapter house are (L-R) Randy Ochs '83, Harry Ross '62, Don Meyer '60 and Andy Stone '99.*

Saturday morning, Alumni President **Bill Brockmann '66** and outgoing Chapter Alpha, **Casey Rasche '06**, summarized the year's activities, recent Alumni Association initiatives, increasing Alumni-Undergraduate linkages and the campaign to build a new wing onto the Chi Phi house. Property Manager Tim Pitcher was on hand to report on physical improvements, cash flow, property management issues and future plans. **Tom Walls '72** summarized the capital campaign

announced last fall by Campaign Chair **Bob Szalay '64** and formally launched this spring. Several campaign committee members, including **Bill Willard '69**, **Keith Mensing '90** and **Bill Glesing '75**, were on hand to help field questions.

After the open house, Alumni meeting and brunch, Alumni joined Undergraduates at Bill Armstrong Stadium for the Annual Little 500 race. Chi Phi's bike team was coached this year by former rider and Alumni board member, **Kevin Gfell '01**. After qualifying 21st, Chi Phi finished ninth, again winning the Dixie Highway Award for most improved race position.

Some Greek houses rally around homecoming, but Chi Phi Brothers seem increasingly drawn to the camaraderie and relaxed fun of Little 500 Weekend. For many, it has become a marked event on their annual calendars. We hope you'll make it a priority to join your Alumni Brothers for Little 500 Weekend,



*Reunited at the Chi Phi house for the 2004 Little 500 weekend were (L-R) Eric Davie '04, Matt McKenna '01, Steve Auslander '99, Chris Deal '01, Dan Baratz '02, Kevin Gfell '01 and Paul Adams '01. Brother Gfell is an Alumni board member and served as the 2004 bike team coach.*

## Alumni UpDates

### Donald G. Coffey '60

(3335 Willowbrook Dr., Martinsville, IN 46151-0006; dcaf@tecwrite.com) I recently moved northeast of Martinsville, only to find out my home is in the path of proposed Interstate 69. I am in excellent

*Here are just a few Alumni updates that Brothers have submitted since our last issue of the Iota Delta Update. To read more, log on to our Web site at [www.indianachipi.org](http://www.indianachipi.org).*

health and have gone back to work full time.

### Phillip G. Mosbaugh '60

(8034 Lynch Ln., Indianapolis, IN 46250) On October 2, 2004, I got married to Beth

McTurnin. As of January 1, 2005, I will be retiring from the practice of urology.

### Phillip N. King '68

(4821 Middaugh Ave., Downers Grove, IL

*(Continued on Page 6)*

# Alumni UpDates

60515; pking@uic.edu) Joining my daughter, Kristin, who will be a junior performance major in clarinet, will be my son, Matthew, who will begin his first year of graduate school in the School of Public and Environmental Affairs.

## Daniel A. Bowden '76

(9407 Shoal Creek Ln., Brownsburg, IN 46112-8635; dbowden@talktotucker.com) Some Brothers I would enjoy re-connecting with are **Jay King '78**, **Keith Purdue '76** and **Joe Vassallo '73**. Some favorite memories are playing bridge for hours, playing intramural sports, playing with young women and the general camaraderie and support of the Brotherhood. I have been happily married for 27 years and have been in the residential real estate brokerage business for 13 years. I have had the wonderful experience of helping many Chi Phi Brothers invest in some great homes. For the last 10 years, I have been very active in the Indiana Chi Phi Alumni Association and have enjoyed meeting Brothers from across the generations.

## Kevin P. Custer '84

(5327 Wilshire Park Dr., Hudson, OH 44236-2642) I finally decided to log onto the Web site, and I'm glad I did. I see names like **McNelis (Tim '86)**, **Hitchcock (Jon '85)**, **Welch (Bob '85)**, **Nicholson (Greg '84)**, **Roberts (Brent '87)**, **Rutzen (Greg '84)**, **Wester (Keith '85)**, **Brown (Mike '82)** and **Wilczynski (Mike '81)**,

and it brings back many fuzzy memories. I've been a bad alumnus, but it's never too late to touch base. My wife Sharon (Ohio State '87) and I are going on 15 years with three boys to show for it. We've been in Hudson, Ohio, for 10 years. I managed national accounts and Canada with Little Tikes Toys, which is based here, but I've been running a sales team with Binney & Smith for eight years.

## Brian D. Dix '91

(2 Briarleigh Way, Newnan, GA 30265-3143; brian@dix-mail.com) I recently started a Web-based business: [www.techcid.com](http://www.techcid.com). If any Chi Phi Iota Delta Alumni buy products from my Web site, I will donate 50 percent of the profits of their initial purchases back to the Iota Delta Chapter. Just forward your e-mail purchase confirmation to [iotadelta@techcid.com](mailto:iotadelta@techcid.com), and I will make arrangements to send a donation back to the Iota Delta Chapter. I will validate Chi Phi Iota Delta members by looking you up on the directory at [www.indianachiphi.org](http://www.indianachiphi.org). My business sells Web-based business solutions. They are all high-quality products which are hosted in a state-of-the-art data center and all come with 7-by-24 phone, e-mail and Web support.

## Jason A. Levine '96

(359 E. 62nd St., Apt. 5C, New York, NY 10021-7747; jaslev@hotmail.com) I married Danielle Simons on August 23, 2003. I met her, a fellow IU alum, at Brother **Dennis Wolkin's ('96)** wedding. We live in New York City where I am a business analyst with Health Management Systems.

## Kevin J. Gfell '01

(5530 Sun Pass Dr., Apt. #421, Indianapolis, IN 46254; kevgfell@hotmail.com) After graduating law school and passing the Indiana bar exam, I was finally admitted as an attorney in Indiana a few weeks ago. I am practicing employment and labor litigation at the Indianapolis law firm of Hall Render Killian Heath & Lyman (Hall Render). The firm is the third-largest health law firm in the country. I primarily defend many of our hospital clients when they are sued by current or former employees. However, about one-third of the employer-clients I work for have nothing to do with healthcare.

## Michael S. Berkowitz '02

(4901 Champlain Circle, West Bloomfield, MI 48323; berko2980@hotmail.com) I have recently moved back to West Bloomfield, Mich., to accept a first officer (co-pilot) position with Murray Air. I will be flying the Douglas DC-8 on both domestic and international routes. I hope to build up my flight time, upgrade to captain in a few years and get on board with Northwest Airlines. ■

## Chapter Eternal

Since publication of our last issue, we have learned of the deaths of

**Ned P. LaDow '65**,  
**Robert Barnett '66**,  
**Richard A. Werling '67** and  
**Mike Jamski '00**

Chi Phi mourns their passing and extends condolences to their families and friends.

*We've broken ground on our  
new wing... plus Little 500  
highlights and more inside!*

Address Service Requested

Carmel, IN 46032-0088

P.O. Box 88

Alumni Relations Office

**INDIANA UNIVERSITY**

**Chi Phi Fraternity**

**Indiana Chi Phi Alumni Association**





*Help us keep in touch with you by updating your information below.  
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### Preferred E-mail

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Pref. Address Type  
Pref. Address Line 1  
Pref. Address Line 2  
City, State, ZIP  
Country

### Secondary Mailing Address

Sec. Address Type  
Sec. Address Line 1  
Sec. Address Line 2  
City, State, ZIP  
Country

## What's New with You?

*favorite memories... brothers you would like to see... what you do for a living, etc. (Feel free to continue on the other side.)*

For faster processing of news, address updates and contributions, log on to  
**www.indianachiphi.org**

## 2004-05 Annual Fund

I am pleased to make a contribution of  \$250  \$100  \$50  Other amount \$ \_\_\_\_\_

#### PAYMENT METHOD:

- Check, payable to **Indiana Chi Phi Alumni Association.**
- Credit Card, complete information at right, or go to **www.indianachiphi.org\***
- Call our credit card hotline at **800-975-6699** toll free! \*

Contributions to Indiana Chi Phi Alumni Association and/or Chi Phi Fraternity are not deductible as charitable contributions for federal income-tax purposes.

Account No.

Amount \$

Exp. Date

VISA  MasterCard

Signature

\* Your credit card donation will appear on your statement as a transaction with **Affinity Connection, Inc.**, in State College, Pa., which is our alumni relations service.

336-21 FN

Please return completed form to:

**Chi Phi Fraternity**  
**Indiana University**  
Alumni Relations Office  
P.O. Box 88  
Carmel, IN 46032-0088

If you have already made a gift to the 2004-05 annual fund,

# Thank you!

## **Iota Delta Chapter of Chi Phi — Annual Fund**

**This fall, many of you received kickoff appeal letters on behalf of our alumni association that contained an error.**

Specifically, while we have always communicated to you that your annual dues amount is \$50 annually, an amount other than \$50 may have appeared in your letter. For this, we apologize. Please be assured that the correct amount is truly \$50.

While we work to raise funds to underwrite the costs of our wing expansion and major renovations at the chapter house, we continue to need your support for ongoing expenses such as the newsletter, alumni events, senior dinner and the bike team. As an example, if you ordinarily give \$50 or more to the annual fund and are considering a pledge to the capital campaign, we genuinely hope you will continue your annual fund contribution as well. Your consideration of continued annual financial support and, as a separate commitment, a pledge to the campaign will ensure our success in keeping the promise!

*A solicitation form has been included for your convenience in sending in your \$50 annual dues amount. For those of you who have already made a contribution, thank you. Formal recognition of your tribute to Iota Delta will be printed in a future alumni communication. And, for those of you wanting to also make a pledge to the campaign, please see the reverse side of this card for a pledge agreement.*

***Thank you for your understanding and your continued support of Chi Phi at Indiana.***





## GIVING SOCIETIES

- \$ 200,000+ Innovator
- \$ 100,000+ Champion
- \$ 50,000+ Trail Blazer
- \$ 25,000+ Pace Setter
- \$ 10,000+ Scholar
- \$ 7,500+ Pioneer
- \$ 5,000+ Patron
- \$ 3,000+ Friend
- \$ 1,000+ Honor Roll

## Keeping the Promise: The Campaign for Iota Delta Gift Confirmation

I, \_\_\_\_\_ accept the invitation to join with others in support of our Fraternity in its mission of Brotherhood, Education and Leadership. It is my hope and plan to give \$ \_\_\_\_\_ to the Indiana Chi Phi Alumni Association, Inc. to benefit the Iota Delta Chapter of Chi Phi. It is my intent to pay this gift on the schedule, in the form and under the conditions indicated below, recognizing that this gift is subject to modification if changed conditions should warrant. It is understood that this document does not obligate my family or my heirs, although they may desire to complete the payment of this pledge knowing of my interest in Chi Phi.

I intend to pay my gift in the following manner:

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Signature

Address (please print)

Date

E-mail:

Graduation Year

### **Mail this form to:**

INDIANA CHI PHI  
ALUMNI  
ASSOCIATION  
c/o Bill Montgomery,  
Campaign Treasurer  
PO Box 312  
Brook, IN 47922

***Keeping the Promise:  
The Campaign for  
Iota Delta***